

Course title	Code No.
Maritime Contracting	

Semester	Course status (mandatory or optional)
First	Mandatory

Lecturer(s)	E-Mail
Marija Pijaca Božena Bulum	mpijaca@unizd.hr bbulum@hazu.hr

Contact hours per week	Credit Points	Workload (hours per semester)	
		Presence	Self-study
2 (L)+1(S)	5	Lecture	30
		Seminar	15
		Practice	-
		Laboratory	-

Media (equipment)	Teaching aids (literature, group work ...)
White and smart board and overhead projector	The course is comprised of readings, lectures, group discussions, two take home assignments (individual seminar paper and group project) and assignment presentations.

Enrolment requirements and entry competences required for the course
Proficiency in English and basic computer skills.

Conditions for permission to take the exam
Successfully presented seminar paper and group project.

Assessment methods and criteria
<p>Assessment is carried out by means of evaluation of:</p> <p>Seminar paper (20%) Group project (20%) Written exam (30%) Oral exam (30%)</p> <p>Grades: Insufficient 0-50%</p>

Sufficient 51%-69%
Good 70%-79%
Very good 80%-89%
Excellent 90%-100%

Learning outcomes at the programme level to which the course contributes

To understand the importance of the principles of maritime contracting, especially the importance of clearly defining a contractual relationship in maritime affairs as a good maritime manager.

Learning Outcomes

Professional competence	Key skills
<ol style="list-style-type: none"> 1. To understand the principles of contractual relations and the obligatory law. 2. To be able to recognize the rights, obligations and liability of parties of different types of contracts that occur in the maritime business. 3. To be able to work independently in the interest of the contracting party they represent. 4. To rank contractual conditions. 5. To select the best contract option for the contracting party they represent. 6. To be able to make decisions based on law in the interest of the contracting party they represent. 	<p>Communication between contracting parties, which involves knowledge of law.</p> <p>Negotiation skills and the ability to turn ideas/decisions into a contractual relationship.</p> <p>Knowledge of the basic elements of a contractual rights, obligations and liability in maritime contracting.</p>

Applicability in other courses/programs

This course is suitable for study programs dealing with management of shipping companies.

Content

- 1. INTRODUCTORY (GENERAL) PART:**
 - **Basic principles of contractual relations**
 - **Basic principles of obligatory law**
 - **Definition and types of obligation**

- 2. SPECIAL PART:**
 - **Types of maritime contracts**
 - **Shipbuilding contract**
 - **Contracts for the carriage of goods by sea**

- **Shipping charters (time charter, voyage contract, sub-contract)**
- **Bill of lading issues**
- **Contract for the carriage of passengers and baggage by sea**
- **Towing contract**
- **Bareboat and demise charter contract**
- **Direct and multimodal carriage**
- **Maritime agency contract**
- **Maritime insurance contract**
- **Salvage contract**
- **Yacht and boat charter agreement**
- **Storage contract (in port warehouses)**
- **Piloting contract.**

Literature

Essential:

Baughen S. (2009): Shipping Law, 4th ed

Curtis S. (2012): The Law of Shipbuilding Contracts, 4th ed

Gürses O. (2016): Marine Insurance Law, 2nd ed

**Standard contract forms for shipbuilding, time charter, voyage charter, towing, bareboat and demise charter, salvage, yacht and boat charter agreement, storage contract (in port warehouses), piloting contract
Bill of lading contract forms**

Supplementary:

Coghlin T., Baker A.W., Kenny J., Kimball J.D. (2008): Time Charters, 6nd ed

Young T et al (2007): Voyage Charters, 3rd ed

Aikens R., Lord, R., Bools, M (2006): Bills of Lading

Davis M. (2005): Bareboat Charter, 2nd ed

Amendment Log

Version No.:	Date:	Changes:	Name:
1	2		